## FINANCE DEPARTMENT MUNICIPAL SERVICES DIVISION

## REQUEST FOR PROPOSAL DEVELOPMENT IMPACT FEE STUDY COMPREHENSIVE COST OF SERVICES STUDY COST ALLOCATION PLAN STUDY

#### PROPOSAL SUBMITTAL DEADLINE:

DATE: SEPTEMBER 7, 2018

TIME: 3:00 P.M.

**PROJECT MANAGER:** 

MICHELLE EGLESIA

CITY OF SANTA CLARA FINANCE DEPARTMENT MUNICIPAL SERVICES DIVISION 1500 WARBURTON AVENUE SANTA CLARA, CA 95050 408-615-2330

## REQUEST FOR PROPOSAL FOR PROFESSIONAL SERVICES

### TITLE: DEVELOPMENT IMPACT FEE STUDY, COMPREHENSIVE COST OF SERVICES STUDY, AND COST ALLOCATION PLAN STUDY

#### 1. INTRODUCTION

The City of Santa Clara is seeking proposals from qualified firms for a Development Impact Fee Study, Comprehensive Cost of Services Study, and a Cost Allocation Plan Study using industry standards to comply with all applicable laws, statutory requirements, and regulations that comply with Proposition 26 and Proposition 218. There is a separate scope of work for each of the studies. Minimum requirements of Firms and detailed description of required services are included in Attachment A-Scope of Services.

#### 2. ATTACHMENTS

The attachments below are included with this Request for Proposals ("RFP"). The items identified with an asterisk (\*) must be completed, signed by the appropriate representative of the company, and returned with the submittal.

Attachment A – Scope of Work/Services\*

Attachment B - Proposer's Information Form\*

Attachment C – Certification of Non-Discrimination\*

Attachment D – Agreement for Services

#### 3. INSTRUCTIONS TO PROPOSERS

#### 3.1. Pre-proposal Conference.

There is NO pre-proposal conference scheduled for this solicitation.

#### 3.2. Examination of Proposal Documents.

The submission of a proposal shall be deemed a representation and certification by the Proposer that they:

- 3.2.1. Have carefully read and fully understand the information that was provided by the City to serve as the basis for submission of this proposal.
- 3.2.2. Have the capability to successfully undertake and complete the responsibilities and obligations of the proposal being submitted.
- 3.2.3. Represent that all information contained in the proposal is true and correct.
- 3.2.4. Did not, in any way, collude, conspire to agree, directly or indirectly, with any person, firm, corporation or other Proposer in regard to the amount, terms or conditions of this proposal.
- 3.2.5. Acknowledge that the City has the right to make any inquiry it deems appropriate to substantiate or supplement information supplied by Proposer, and Proposer hereby grants the City permission to make these inquiries, and to provide any and all related documentation in a timely manner.

No request for modification of the proposal shall be considered after its submission on grounds that Proposer was not fully informed of any fact or condition.

#### 3.3. Questions.

Any questions by the Proposer regarding this RFP or the project must be put in writing and received by the City no later than 3:00 p.m. on August 24, 2018. Correspondence shall be addressed to Michelle Eglesia at <a href="mailto:meglesia@santaclaraca.gov">meglesia@santaclaraca.gov</a>.

The City shall not be responsible for nor be bound by any oral instructions, interpretations or explanations issued by the City or its representatives.

Responses from the City to questions by any Proposer will be communicated in writing to all recipients of this RFP. Questions received after the date and time stated above will not be accepted, and will be returned to senders without response.

#### 3.4. Addenda.

Any addenda issued by City shall be in writing, shall become a part of this RFP, and shall be acknowledged and responded to by Proposer.

#### 3.5. Submission of Proposals.

All proposals shall be submitted to Michelle Eglesia at <a href="mailto:meglesia@santaclaraca.gov">meglesia@santaclaraca.gov</a> in PDF format.

Please note that faxes or any media other than PDF are not acceptable.

Proposals must be delivered no later than 3:00 p.m. on September 7, 2018.

#### 3.6. Withdrawal of Proposals.

A Proposer may withdraw its proposal at any time before the expiration of the time for submission of proposals as provided in the RFP by delivering a written request for withdrawal signed by, or on behalf of, the Proposer to <a href="mailto:meglesia@santaclaraca.gov">meglesia@santaclaraca.gov</a>.

#### 4. RIGHTS OF THE CITY OF SANTA CLARA

This RFP does not commit the City to enter into a contract, nor does it obligate the City to pay for any costs incurred in preparation and submission of proposals or in anticipation of a contract. The City reserves the right to:

- Make the selection based on its sole discretion;
- Reject any and all proposals;
- Issue subsequent Requests for Proposals;
- Postpone opening proposals for its own convenience;
- Remedy errors in the Request for Proposals process;
- Approve or disapprove the use of particular subconsultants;
- Negotiate with any, all or none of the Proposers;
- Accept other than the lowest offer;
- Waive informalities and irregularities in the Proposals; and/or
- Enter into an agreement with another Proposer in the event the originally selected Proposer defaults or fails to execute an agreement with the City.

An agreement shall not be binding or valid with the City unless and until it is approved by the

City Council, if so required, and executed by authorized representatives of the City and of the Proposer.

#### 5. RFP TIMELINE

The RFP Timeline is as follows (dates subject to change):

RFP Issued	August 1, 2018
Deadline for questions,	August 24, 2018, 3:00 p.m.
clarifications	
Proposals must be submitted by	September 7, 2018, 3:00 p.m.
City interviews proposers	September 2018
City selects successful proposal	September 24, 2018
City Council approves successful proposal and award of contract, if necessary	October/November 2018
Project to commence	November 2018

The City reserves the right to add, remove or combine steps in the timeline, and/or compress or extend the timeline as the City, in its sole discretion, sees fit.

#### 6. INFORMATION TO BE SUBMITTED

These guidelines govern the format and content of the proposal, and the approach to be used in its development and presentation. The intent of the RFP is to encourage responses that clearly communicate the Proposer's understanding of the City's requirements and its approach to successfully provide the products and/or services on time and within budget. Only that information which is essential to an understanding and evaluation of the proposal should be submitted. Items not related to the RFP and proposal, e.g., generalized brochures, marketing material, etc., will not be considered in the evaluation.

All proposals shall address the following items. The proposals must address the items in the order listed below, and shall be numbered 1 through 7 in the proposal document. Please include a Table of Contents preceding the Chapters.

#### <u>Chapter 1 – Proposal Summary</u>.

This Chapter shall discuss the highlights, key features and distinguishing points of the Proposal. A separate sheet shall include a list of individuals and contacts for this Proposal and how to communicate with them. Limit this Chapter to a total of three (3) pages, including the separate sheet.

#### <u>Chapter 2 – Profile on the Proposing Firm(s)</u>.

This Chapter shall include a brief description of the Prime Proposer's firm, including firm name, address, phone number, email address and primary contact person; brief firm history, including the current permanent staff size as well as local organization structure; and, a discussion of the firm's financial stability, capacity and resources.

Additionally, this section shall include a listing of any claim, lawsuit or litigation and the result

of that action resulting from (a) any public project undertaken by the Proposer either as a contractor or subcontractor or by its subcontractors where litigation is still pending or has occurred within the last five years, or (b) any type of project where claims or settlements were paid by the consultant or its insurers within the last five (5) years.

#### Chapter 3 – Qualifications of the Firm.

This Chapter shall include a brief description of the Proposer's qualifications and previous experience supplying like services and/or equipment to similar public agencies. Include all areas of expertise, scope of services provided, and relevant experience, including description of each project, role of professional for that project and date completed. Include product provided, the total project cost, the period over which the provision and training was completed, and the name, title, phone number and email address of clients to be contacted for references. Give a brief statement of the firm's adherence to the schedule and budget for each project.

Three (3) references from clients with similar projects must be submitted along with the names and telephone numbers of contact persons.

#### Chapter 4 – Product Description, Work Plan or Proposal.

This Chapter shall present a well-articulated service plan. Include a full description of major services provided, tasks and subtasks with reference to the scope of services outlined in Attachment A. This section of the proposal shall establish that the Proposer understands the City's objectives and work requirements and Proposer's ability to satisfy those objectives and requirements. Succinctly describe the proposed approach for addressing the required services, providing the required product and the firm's ability to meet the City's schedule, outlining the approach that would be undertaken in providing the requested services. Describe the project understanding, detailed project approach and methodology. List specific proposed services and support and training services to be provided.

#### <u>Chapter 5 – Project Schedule</u>.

This Chapter shall include a projected timeline for completing the project including the start date, order dates, delivery time, installation, and training, and shall indicate completion dates from date the order is received.

#### Chapter 6 – Project Staffing.

This Chapter shall discuss how the Proposer would staff this project. Key personnel will be an important factor considered by the review committee. Key personnel will be named in the final agreement and any changes in key personnel at that time may be cause for rejection of the proposal. Include proposed project management structure, including identification of the project consultant and individuals that will be assigned to the project.

#### Chapter 7 – Proposal Costs Sheet and Rates.

This Chapter shall include the proposed costs to provide the services desired. Include any cost and price information, plus a not-to-exceed amount, that would be contained in a potential agreement with the City. The hourly rates may be used for pricing the cost of additional services outlined in the Scope of Work. The cost of the project, including the total hours and hourly rates by staff classification, and the resulting all-inclusive fee for the project must be included. Fees must include all anticipated costs, including travel, per diem, and out of pocket expenses. Please note the City of Santa Clara does not pay for services before it receives them. Therefore, do not

propose contract terms that call for upfront payments or deposits.

#### 7. CONTRACT TYPE AND METHOD OF PAYMENT

It is anticipated that the agreement resulting from this RFP, if awarded, will be an Agreement for Services. The method of payment to the successful Proposer shall be for services provided based on established rates for services (Weekly Rates, Monthly Rates, etc.) with a maximum "not to exceed" fee as set by the Proposer in the proposal or as negotiated between the Proposer and the City as being the maximum cost to perform all work. This figure shall include direct costs and overhead, such as, but not limited to, materials, delivery, transportation, communications, and any subcontracted items of work.

Proposers shall be prepared to accept the terms and conditions of the Agreement, including Insurance Requirements in Attachment D.

Proposals that take exceptions to the proposed Agreement may be determined by the City, at its sole discretion, to be unacceptable and no longer considered for award.

#### 8. INSURANCE REQUIREMENTS

The selected Proposer(s), at Proposer's sole cost and expense and for the full term of the agreement or any extension thereof, shall obtain and maintain, at a minimum, all of the insurance requirements outlined in Attachment D, Exhibit C.

All policies, endorsements, certificates and/or binders shall be subject to the approval of the City of Santa Clara as to form and content. These requirements are subject to amendment or waiver, if so approved in writing by the City of Santa Clara. The selected Proposer agrees to provide the City with a copy of said policies, certificates and/or endorsement upon award of contract.

#### 9. REVIEW AND SELECTION PROCESS - EVALUATION CRITERIA

City staff will evaluate the proposals provided in response to this RFP based on the following criteria:

- Quality and completeness of proposal;
- Quality, performance and effectiveness of the solution, goods and/or services to be provided by the Proposer;
- Proposer's experience, including the experience of staff to be assigned to the project, with engagements of similar scope and complexity;
- Cost and Cost Realism;
- Proposer's financial stability and length of time in business;
- Proposer's ability to perform the work within the time specified;
- Proposer's prior record of performance with City or others;
- Proposer's ability to provide future records, reports, data and/or services; and
- Proposer's compliance with applicable laws, regulations, policies (including city council policies), guidelines and orders governing prior or existing contracts performed by the contractor
- Proposer's Work Plan and Approach.

#### 10. PUBLIC NATURE OF PROPOSAL MATERIAL

Responses to this RFP become the exclusive property of the City of Santa Clara. At such time as the City awards a contract, all proposals received in response to this RFP become a matter of public record and shall be regarded as public records, with the exception of those elements in each proposal which are defined by the Proposer as business or trade secrets and plainly marked as "Confidential," "Trade Secret," or "Proprietary." The City shall not in any way be liable or responsible for the disclosure of any such proposal or portions thereof, if they are not plainly marked as "Confidential," "Trade Secret," or "Proprietary," or if disclosure, in the City's sole discretion, is required under the California Public Records Act as addressed below. Any proposal which contains language purporting to render all or significant portions of the proposal "Confidential," "Trade Secret," or "Proprietary" shall be regarded as non-responsive.

Although the California Public Records Act recognizes that certain confidential trade secret information may be protected from disclosure, the City of Santa Clara may determine, in its sole discretion, that the information that a Proposer submits is not a trade secret. If a request is made for information marked "Confidential," "Trade Secret," or "Proprietary," the City shall provide the Proposer who submitted the information reasonable notice to allow the Proposer to seek protection from disclosure by a court of competent jurisdiction, at the Proposer's sole expense.

#### 11. COLLUSION

By submitting a proposal, each Proposer represents and warrants that its proposal is genuine and made in the interest of or on behalf of any person not named therein; that the Proposer has not directly induced or solicited any other person to submit a sham proposal or any other person to refrain from submitting a proposal; and that the Proposer has not in any manner sought collusion to secure any improper advantage over any other person submitting a proposal.

#### 12. DISOUALIFICATION

Factors, such as, but not limited to, any of the following, may disqualify a proposal without further consideration:

- Evidence of collusion, directly or indirectly, among Proposers in regard to the amount, terms or conditions of this proposal;
- Any attempt to improperly influence any member of the evaluation team;
- Existence of any lawsuit, unresolved contractual claim or dispute between Proposer and the City;
- Evidence of incorrect information submitted as part of the proposal;
- Evidence of Proposer's inability to successfully complete the responsibilities and obligations of the proposal; and
- Proposer's default under any previous agreement with the City.

#### 13. NON-CONFORMING PROPOSAL

A proposal shall be prepared and submitted in accordance with the provisions of these RFP instructions and specifications. Any alteration, omission, addition, variance, or limitation of, from or to a proposal may be sufficient grounds for non-acceptance of the proposal, at the sole discretion of the City.

#### 14. GRATUITIES

No person shall offer, give or agree to give any City employee any gratuity, discount or offer of employment in connection with the award of contract by the City. No City employee shall solicit, demand, accept or agree to accept from any other person a gratuity, discount or offer of employment in connection with a City contract.

#### 15. FIRMS OR PERSONS NOT ELIGIBLE TO SUBMIT A PROPOSAL

In order to avoid any conflict of interest or perception of a conflict of interest, Proposer(s) selected to provide professional services under this RFP will be subject to the following requirements:

- 15.1. The consultant or other entity who works on the procurement will be precluded from submitting proposals or bids as a prime contractor or subcontractor.
- 15.2. The consultant or any other entity who participated in the procurement shall not have a financial, ownership or other interest in any potential Proposer.

## **ATTACHMENT A Scope of Services**

#### A. Project Description

The City of Santa Clara ("City") is requesting proposals from qualified consultants for a Development Impact Fee Study, a Comprehensive Cost of Services Study, and a Cost Allocation Plan Study. There is a separate scope of work for each of the studies. Consultants need only submit proposals for the type of study that they are qualified to prepare.

#### B. Purpose

The City's primary objective is to ensure that the City is accurately accounting for the true cost of providing services and that fees for service mitigate those costs. It is the City's goal to have (1) a well-documented and defensible cost of service plan that will identify rates that can be used to recover billable hourly costs for services, (2) an overhead cost allocation plan that is both accurate and appropriate for the City's current needs, and (3) a development impact fee justification and nexus report for the creation of development impact fees for the remaining build-out of the City to help the City pay for the infrastructure that the new development activity will require and that complies with Proposition 218.

#### C. Background

The City of Santa Clara, also known as the Mission City, is located in the County of Santa Clara, California, and is approximately 45 miles southeast of San Francisco and three miles west of San Jose. The City is in the northern part of the County and occupies 19.3 square miles. Santa Clara was incorporated in 1852 as a charter city and currently has a population of approximately 125,000.

The City operates under a Council-Manager form of government established under a charter election in 1852 and provides a full range of services. These services include police, fire protection and emergency dispatch; electric, water, and sanitary sewer services; the construction and maintenance of streets and infrastructure; parks and recreational activities and cultural events; planning and zoning; library; cemetery; and general administrative support services.

Santa Clara is headquarters to some the nation's leading electronics, telecommunications, computer, and semiconductor firms. The City is also home to a university, a community college, an adult learning center, general hospital, and a football stadium.

The City is currently organized into 14 departments consisting of the City Manager's Office, City Clerk, City Attorney, Community Development, Information Technology, Human Resources, Finance, Police, Fire, Electric Utility (Silicon Valley Power), Water and Sewer Utilities, Public Works, Parks and Recreation which includes a Cemetery, and Library. The City departments are described at <a href="http://santaclaraca.gov">http://santaclaraca.gov</a>.

The total budget for the 2018-19 year is \$944.9 million which is composed of \$860.9 million for operations and \$84 million for capital projects. The General Fund's appropriations of \$250.5

million support the main operations of the City including police, fire, public services, community services, community development, and general administration. Enterprise fund appropriations of \$578.3 million support the Electric, Water and Sewer Utilities as well as Cemetery.

The current method of cost allocation used by the City is supported by a full cost allocation plan ("Plan"). The Plan was completed in FY 2015. The last User Fee Study was conducted in two phases with the phase two completed in FY 2017, although user fees are updated annually on July 1 based on either the CPI index or changes in salary and benefit costs.

#### D. Description of Required Services

#### DEVELOPMENT IMPACT FEE STUDY

The City has several development impact fees. Parks and Recreation completed a Park Impact Fee Study in June 2014, Public Works completed a Traffic Impact Fee Study in July 2018, and Water and Sewer Utilities is currently doing a study for their capacity fees. A study is being requested to determine if there are additional development impact fees that can be implemented such as public safety, art, etc. The City's current development impact fee listing is available as part of the City's AB1600 report at:

http://santaclaraca.gov/home/showdocument?id=55834

In addition, the City has several planning documents that may be helpful in developing the impact fee study.

- General Plan
- Zoning Ordinance
- Municipal Fee Schedule 2018-19

The City's impact fee program must comply with the Mitigation Fee Act. The study shall provide sufficient information and the necessary findings to help the City determine the development impact fees based on the proposed infrastructure requirements to support the City's General Plan growth projections and the City's Capital Improvement Plan. The consultant is expected to work with City staff to determine other supporting infrastructure (i.e., equipment, vehicles, etc.) or other operational services that could rightfully be included in the fee program to ensure the costs of such supporting infrastructure are paid by development. The City would also like feedback from the consultant on recommended best practices to help ensure better collections.

Project tasks shall include, but are not necessarily limited to the following. If the consultant feels that additional tasks are warranted, they must be clearly identified in the consultant's proposal.

- 1. Kick-off meeting between the consultant and City staff to review objectives of the study, agree to methodology, exchange information, timing and schedule for all tasks, and to determine information provided by City staff to support an Impact Fee study.
- 2. Consultant shall propose new impact fees that the City is not currently collecting for consideration by the City. After consideration of such new Impact Fees, the City may

- elect to request the consultant prepare the necessary nexus study or studies. Such study or studies shall be deemed "Extra Work" entitled to additional compensation.
- 3. Impact Fees shall be calculated to provide for facilities, equipment, infrastructure, and services needed to support growth based on forecasts of new development over a 20-year period. The Impact Fee analysis shall consider existing fees, if any, and be compared to both (a) surrounding and (b) comparable cities to ensure reasonableness, consistency, and feasibility.
- 4. The consultant shall prepare either an individual report for each Impact Fee or a single compiled report for all Impact Fees that documents the fee study results, including a description of the overall assumptions, approach and methodology, findings, supporting justification, recommended fee amount, and the calculations that provide the legal nexus between the recommended Impact Fee and new development.
- 5. Review findings with City staff. Consultant to provide information supporting findings to date and proposed fees.
- 6. City Council meeting to present draft study. Discuss methodology, findings, formal presentation, answer questions about findings, and collect input for preparation of final report.
- 7. Possible Study Session and final City Council meeting to follow up on first meeting and present final report.
- 8. Prepare a final report submitted to the City containing background information, methodology, findings, and recommendations. More specifically, consultant shall prepare a report containing, but not limited to, the following:
  - Background Information
  - Description of the overall methodology
  - Supporting justification
  - Calculations that demonstrate the legal nexus between recommended fees and the impact created by the new development
  - Relationship between the fee's use and the type of project on which it would be imposed
  - Any additional matters that City staff should be made aware of, findings, and recommendations
- 9. If the consultant feels that additional tasks are warranted, they must be clearly identified in the consultant's proposal under this option.
- 10. The consultant shall prepare a Draft Development Impact Fee Study and participate in various presentations to select City staff and the City Council as deemed necessary by staff. Collect and document comments and concerns from staff and Council members and incorporate those comments as directed.

- 11. The consultant shall prepare a final study and provide five (5) bound copies, one (1) unbound copy, and a digital file copy in PDF format to the City.
- 12. The City reserves the right to negotiate minor modifications to the scope of services with the selected consultant before the contract is awarded.

#### COMPREHENSIVE COST OF SERVICES STUDY

Project tasks shall include, but are not necessarily limited to, the following. If the consultant feels that additional tasks are warranted, they must be clearly identified in the consultant's proposal.

- 1. The consultant shall conduct a comprehensive review of the City's fee and rate structure with the goal of establishing a consistent and objectively based fee and rate structure that meets the needs of the City and citizenry.
- 2. Meet with staff and conduct interviews as needed to gain an understanding of the City's processes and operations.
- 3. Comparison of service costs with existing recovery levels. This should include any service area where the City is currently charging for services as well as areas where the City should charge for services.
- 4. Identification of the total cost of providing each City service consistent with all applicable laws, statutes, rules, and regulations governing the collection of fees, rates, and charges by public entities.
- 5. The consultant shall utilize the Overhead Cost Allocation Model to calculate the costs of providing City services.
- 6. Recommendation of appropriate fees and charges based on an analysis together with the appropriate subsidy percentage for those fees where full cost recovery may be unrealistic (e.g., parks and recreation or senior services).
- 7. Prepare a report that identifies the current fee(s) and recommended fee(s). The report must also identify percentage change, cost recovery percentage, and fee comparisons with other Santa Clara County cities or cities that are comparable to Santa Clara.
- 8. The consultant shall prepare a Draft Comprehensive Cost of Services Rate Study and participate in various presentations to select City staff and the City Council as deemed necessary by staff. Collect and document comments and concerns from staff and Council members and incorporate those comments as directed.
- 9. Prepare a final study for each phase and provide twelve (12) bound copies, one (1) unbound copy, and a digital file copy in PDF format to the City.
- 10. Consult with City staff should the need arise to defend the cost allocation plan as a result of audits or other challenges.

#### COST ALLOCATION PLAN STUDY

Project tasks shall include, but are not necessarily limited to the following. If the consultant feels that additional tasks are warranted, they must be clearly identified in the consultant's proposal.

- 1. Work with City staff to define the purpose, uses, and goals for an Overhead Cost Allocation Plan, ensuring that the development of the plan will be both accurate and appropriate for the City's current needs.
- 2. Develop an Overhead Cost Allocation Model for calculating the full costs of providing each City service. The requirements of the model shall allow for the following:
  - a. The addition or removal of direct and overhead costs so that the overhead cost allocation plan can be developed from a simple plan to a progressively more inclusive plan.
  - b. The ability for City staff to continuously update the model and overhead cost allocation plan from year-to-year as the organizational structure changes and the costs change.
- 3. Work with the Finance Department in developing service provisions, cost categories and allocation criteria for current and future programs.
- 4. Draft an Overhead Cost Allocation Plan and participate in various presentations to select City staff and the City Council as deemed necessary by staff. Collect and document comments and concerns from staff and Council members and incorporate those comments as directed.
- 5. Prepare a final Plan and provide five (5) bound copies, one (1) unbound copy, and a digital file copy in PDF format to the City.
- 6. Consult with City staff should the need arise to defend the cost allocation plan as a result of audits or other challenges.

#### E. Required Proposal Components

- 1. All information set forth in Section 6 of the RFP; and
- 2. Description of firm's experience as it relates to Development Impact Fee Study, Comprehensive Cost of Services Study, and Cost Allocation Plan Study.
- 3. <u>Letter of Interest:</u> Describe your firm or team's interest and commitment in providing consulting services for the City of Santa Clara. An officer of the Consulting firm who is authorized to contractually bind the firm and to negotiate a contract with the City shall sign the letter. Provide name, title, address, email, and telephone number of this officer.
- 4. <u>Table of Contents:</u> Each proposal shall include an index to the major topics contained

- in the proposal and all pages shall be numbered.
- 5. Work Plan and Approach: Discuss your firm's understanding of the Scope of Services to be performed. Describe the method for management of overall project costs, schedule, quality assurance/quality control, and other issues critical to the project.
- 6. <u>Key Personnel Background:</u> Name, position, summary of qualifications, resumes, related experience, and proposed responsibilities of project manager and key personnel.
- 7. <u>Team Experience:</u> Listing of development impact fee, cost of services, and cost allocation plan studies performed within the last five (5) years. Include the following information:
  - a. Client's name, point of contact, address and telephone numbers
  - b. Description of study and year of completion
  - c. Key personnel involved
- 8. <u>References:</u> Provide at least three references (name, government entity, address, email, and telephone numbers.
- 9. <u>Manpower Allocation:</u> Consultant shall provide an estimate of the required personnel hours by task and job title in the proposal for the tasks described in the Scope of Services. This information is not meant as a fee proposal, but only an indication of the level of effort envisioned for completion of the project at hand.
- 10. <u>Cost:</u> Provide a complete summary of the estimated number of consulting hours, schedule of hourly rates for each classification, and total not-to-exceed cost inclusive of ancillary costs, including travel for the Scope of Services to be performed. A separate fee schedule should be provided for each study proposal.

## ATTACHMENT B Proposer's Information Form

PROPOSER (please print):
Name:
Address:
Telephone:
FAX:
Contact person, title, telephone number, email address and fax number:
Proposer, if selected, intends to carry on the business as (check one)
□ Individual
□ Joint Venture
□ Partnership
□ Corporation
When incorporated?
In what state?
When authorized to do business in California?
☐ Other (explain):
ADDENDA
To assure that all Proposers have received each addendum, check the appropriate box(es) below. Failure to acknowledge receipt of an addendum/addenda may be considered an irregularity in the Proposal:
Addendum number(s) received:
□ 1 □ 2 □ 3 □ 4 □ 5 □ 6
Or,  No Addendum/Addenda Were Received (check and initial).

#### PROPOSER'S SIGNATURE

No proposal shall be accepted which has not been signed in ink in the appropriate space below:

By signing below, the submission of a proposal shall be deemed a representation and certification by the Proposer that they have investigated all aspects of the RFP, that they are aware of the applicable facts pertaining to the RFP process, its procedures and requirements, and they have read and understand the RFP. No request for modification of the proposal shall be considered after its submission on the grounds that the Proposer was not fully informed as to any fact or condition.

(1) If Proposer is <i>INDIVIDUAL</i> , sign here:	Date:	
	Proposer's Signature	
(2) If Proposer is <i>PARTNERSHIP</i> or <i>JOINT VENTURE</i> , at least (2) Partners or each of the Joint Venturers shall sign here:	Proposer's typed name and title	
	Partnership or Joint Venture Name	
	(type or print)	
	Date:	
	Member of the Partnership or Joint V signature	/enture
	Date:	
	Member of the Partnership or Joint Venture signature	

## (3) If Proposer is a *CORPORATION*, the duly authorized officer(s) shall sign as follows:

The undersigned certify that they are respectively:
(Title) and (Title)
( <u>Title</u> ) and ( <u>Title</u> ) of the corporation named below; that they are
designated to sign the Proposal Cost Form by
resolution (attach a certified copy, with corporate
seal, if applicable, notarized as to its authenticity or
Secretary's certificate of authorization) for and on
behalf of the below named CORPORATION, and
that they are authorized to execute same for and on
behalf of said CORPORATION.
<del></del>
Corporation Name (type or print)
_
By:
Title:
Dated:
By:
Title:
Dated:

## ATTACHMENT C Certification of Nondiscrimination

As suppliers of goods or services to the City of Santa Clara, the firm and individuals listed below certify that they do not discriminate in employment of any person because of race, color, gender, age, religion, disability, national origin, ancestry, sexual orientation, housing status, marital status, or familial status; and that they are in compliance with all Federal, State and local laws, directives and executive orders regarding nondiscrimination in employment.

sign here:	Date:	
	Proposer's Signature	
	Proposer's typed name and title	
(2) If Proposer is <i>PARTNERSHIP</i> or <i>JOINT VENTURE</i> , at least (2) Partners or each of the Joint Venturers shall sign here:	Partnership or Joint Venture Name (type or print)	
	Date:	
	Member of the Partnership or Joint V signature	Venture
	Date:	
	Member of the Partnership or Joint Venture signature	

## (3) If Proposer is a *CORPORATION*, the duly authorized officer(s) shall sign as follows:

The undersigned certify that they are respecti	
(Title) and (Title) of the corporation named below; that the	
of the corporation named below; that th	ey are
designated to sign the Proposal Cost Fo	rm by
resolution (attach a certified copy, with co	rporate
seal, if applicable, notarized as to its authent	icity or
Secretary's certificate of authorization) for	and on
behalf of the below named CORPORATIO	
that they are authorized to execute same for	and on
behalf of said CORPORATION.	
Corporation Name (type or print)	
By:	
Title:	
Dated:	
By:	
Title:	
Dated:	

### **ATTACHMENT D Agreement for Services**

Execution of Attachment D is required, as is set forth in Section 6 of the RFP.

EBIX Insurance No. \*S20000\_\_\_\_

# AGREEMENT FOR SERVICES between the CITY OF SANTA CLARA, CALIFORNIA, and \*INSERT CONTRACTOR'S NAME

#### PREAMBLE

This Agreement is entered into between the City of Santa Clara, California, a chartered California municipal corporation (City) and \*insert Contractor's name, a[n] choose one:
\_\_\_\_\_\_ (enter State name) corporation/partnership/individual, (Contractor). City and Contractor may be referred to individually as a "Party" or collectively as the "Parties" or the "Parties to this Agreement."

#### **RECITALS**

- A. City desires to secure the services more fully described in this Agreement, at Exhibit A, entitled "Scope of Services";
- B. Contractor represents that it, and its subcontractors, if any, have the professional qualifications, expertise, necessary licenses and desire to provide certain goods and/or required services of the quality and type which meet objectives and requirements of City; and,
- C. The Parties have specified herein the terms and conditions under which such services will be provided and paid for.

The Parties agree as follows:

#### **AGREEMENT TERMS AND CONDITIONS**

#### 1. AGREEMENT DOCUMENTS

The documents forming the entire Agreement between City and Contractor shall consist of these Terms and Conditions and the following Exhibits, which are hereby incorporated into this Agreement by this reference:

Exhibit A – Scope of Services

Exhibit B – Schedule of Fees

Exhibit C – Insurance Requirements

#### Exhibit D – Labor Compliance Addendum (if applicable)

This Agreement, including the Exhibits set forth above, contains all the agreements, representations and understandings of the Parties, and supersedes and replaces any previous agreements, representations and understandings, whether oral or written. In the event of any inconsistency between the provisions of any of the Exhibits and the Terms and Conditions, the Terms and Conditions shall govern and control.

#### 2. TERM OF AGREEMENT

Unless otherwise set forth in thi	s Agreement or unless this paragraph is
subsequently modified by a writ	tten amendment to this Agreement, the term of
this Agreement shall begin on *	and terminate on
*, 20	

#### 3. SCOPE OF SERVICES & PERFORMANCE SCHEDULE

Contractor shall perform those Services specified in Exhibit A within the time stated in Exhibit A. Time is of the essence.

#### 4. WARRANTY

Contractor expressly warrants that all materials and services covered by this Agreement shall be fit for the purpose intended, shall be free from defect and shall conform to the specifications, requirements and instructions upon which this Agreement is based. Contractor agrees to promptly replace or correct any incomplete, inaccurate or defective Services at no further cost to City when defects are due to the negligence, errors or omissions of Contractor. If Contractor fails to promptly correct or replace materials or services, City may make corrections or replace materials or services and charge Contractor for the cost incurred by City.

#### 5. QUALIFICATIONS OF CONTRACTOR - STANDARD OF CARE

Contractor represents and maintains that it has the expertise in the professional calling necessary to perform the Services, and its duties and obligations, expressed and implied, contained herein, and City expressly relies upon Contractor's representations regarding its skills and knowledge. Contractor shall perform such Services and duties in conformance to and consistent with the professional standards of a specialist in the same discipline in the State of California.

#### 6. COMPENSATION AND PAYMENT

In consideration for Contractor's complete performance of Services, City shall pay Contractor for all materials provided and Services rendered by Contractor in accordance with Exhibit B, entitled "SCHEDULE OF FEES." The maximum compensation of this Agreement is \*spell out dollar amount (\$\*insert numerical

dollar amount), subject to budget appropriations, which includes all payments that may be authorized for Services and for expenses, supplies, materials and equipment required to perform the Services. All work performed or materials provided in excess of the maximum compensation shall be at Contractor's expense. Contractor shall not be entitled to any payment above the maximum compensation under any circumstance.

#### 7. TERMINATION

- A. <u>Termination for Convenience</u>. City shall have the right to terminate this Agreement, without cause or penalty, by giving not less than Thirty (30) days' prior written notice to Contractor.
- B. <u>Termination for Default</u>. If Contractor fails to perform any of its material obligations under this Agreement, in addition to all other remedies provided by law, City may terminate this Agreement immediately upon written notice to Contractor.
- C. Upon termination, each Party shall assist the other in arranging an orderly transfer and close-out of services. As soon as possible following the notice of termination, but no later than ten (10) days after the notice of termination, Contractor will deliver to City all City information or material that Contractor has in its possession.

#### 8. ASSIGNMENT AND SUBCONTRACTING

City and Contractor bind themselves, their successors and assigns to all covenants of this Agreement. This Agreement shall not be assigned or transferred without the prior written approval of City. Contractor shall not hire subcontractors without express written permission from City.

Contractor shall be as fully responsible to City for the acts and omissions of its subcontractors, and of persons either directly or indirectly employed by them, as Contractor is for the acts and omissions of persons directly employed by it.

#### 9. NO THIRD PARTY BENEFICIARY

This Agreement shall not be construed to be an agreement for the benefit of any third party or parties and no third party or parties shall have any claim or right of action under this Agreement for any cause whatsoever.

#### 10. INDEPENDENT CONTRACTOR

Contractor and all person(s) employed by or contracted with Contractor to furnish labor and/or materials under this Agreement are independent contractors and do not act as agent(s) or employee(s) of City. Contractor has full rights to manage its employees in their performance of Services under this Agreement.

#### 11. CONFIDENTIALITY OF MATERIAL

All ideas, memoranda, specifications, plans, manufacturing procedures, data, drawings, descriptions, documents, discussions or other information developed or received by or for Contractor and all other written information submitted to Contractor in connection with the performance of this Agreement shall be held confidential by Contractor and shall not, without the prior written consent of City, be used for any purposes other than the performance of the Services nor be disclosed to an entity not connected with performance of the Services. Nothing furnished to Contractor which is otherwise known to Contractor or becomes generally known to the related industry shall be deemed confidential.

#### 12. OWNERSHIP OF MATERIAL

All material, which shall include, but not be limited to, data, sketches, tracings, drawings, plans, diagrams, quantities, estimates, specifications, proposals, tests, maps, calculations, photographs, reports, designs, technology, programming, works of authorship and other material developed, collected, prepared or caused to be prepared under this Agreement shall be the property of City but Contractor may retain and use copies thereof. City shall not be limited in any way or at any time in its use of said material. However, Contractor shall not be responsible for damages resulting from the use of said material for work other than Project, including, but not limited to, the release of this material to third parties.

#### 13. RIGHT OF CITY TO INSPECT RECORDS OF CONTRACTOR

City, through its authorized employees, representatives or agents shall have the right during the term of this Agreement and for four (4) years from the date of final payment for goods or services provided under this Agreement, to audit the books and records of Contractor for the purpose of verifying any and all charges made by Contractor in connection with Contractor compensation under this Agreement, including termination of Contractor. Contractor agrees to maintain sufficient books and records in accordance with generally accepted accounting principles to establish the correctness of all charges submitted to City. Any expenses not so recorded shall be disallowed by City. Contractor shall bear the cost of the audit if the audit determines that there has been a substantial billing deviation in excess of five (5) percent adverse to the City.

Contractor shall submit to City any and all reports concerning its performance under this Agreement that may be requested by City in writing. Contractor agrees to assist City in meeting City's reporting requirements to the State and other agencies with respect to Contractor's Services hereunder.

#### 14. HOLD HARMLESS/INDEMNIFICATION

A. To the extent permitted by law, Contractor agrees to protect, defend, hold harmless and indemnify City, its City Council, commissions, officers, employees, volunteers and agents from and against any claim, injury, liability, loss, cost, and/or expense or damage, including all costs and

attorney's fees in providing a defense to any such claim or other action, and whether sounding in law, contract, tort, or equity, in any manner arising from, or alleged to arise in whole or in part from, or in any way connected with the Services performed by Contractor pursuant to this Agreement – including claims of any kind by Contractor's employees or persons contracting with Contractor to perform any portion of the Scope of Services – and shall expressly include passive or active negligence by City connected with the Services. However, the obligation to indemnify shall not apply if such liability is ultimately adjudicated to have arisen through the sole active negligence or sole willful misconduct of City; the obligation to defend is not similarly limited.

- B. Contractor's obligation to protect, defend, indemnify, and hold harmless in full City and City's employees, shall specifically extend to any and all employment-related claims of any type brought by employees, contractors, subcontractors or other agents of Contractor, against City (either alone, or jointly with Contractor), regardless of venue/jurisdiction in which the claim is brought and the manner of relief sought.
- C. To the extent Contractor is obligated to provide health insurance coverage to its employees pursuant to the Affordable Care Act ("Act") and/or any other similar federal or state law, Contractor warrants that it is meeting its obligations under the Act and will fully indemnify and hold harmless City for any penalties, fines, adverse rulings, or tax payments associated with Contractor's responsibilities under the Act.

#### 15. INSURANCE REQUIREMENTS

During the term of this Agreement, and for any time period set forth in Exhibit C, Contractor shall provide and maintain in full force and effect, at no cost to City, insurance policies as set forth in Exhibit C.

#### 16. WAIVER

Contractor agrees that waiver by City of any one or more of the conditions of performance under this Agreement shall not be construed as waiver(s) of any other condition of performance under this Agreement. Neither City's review, acceptance nor payments for any of the Services required under this Agreement shall be constructed to operate as a waiver of any rights under this Agreement or of any cause of action arising out of the performance of this Agreement.

#### 17. NOTICES

All notices to the Parties shall, unless otherwise requested in writing, be sent to City addressed as follows:

City of Santa Clara
Attention: \*Dept. Name
1500 Warburton Avenue
Santa Clara, CA 95050
and by e-mail at \*\_\_\_\_\_\_@santaclaraca.gov, and
manager@santaclaraca.gov

And to Contractor addressed as follows:

*Address of Contractor	
and by e-mail at *	@XXX

The workday the e-mail was sent shall control the date notice was deemed given. An e-mail transmitted after 1:00 p.m. on a Friday shall be deemed to have been transmitted on the following business day.

#### 18. COMPLIANCE WITH LAWS

Contractor shall comply with all applicable laws and regulations of the federal, state and local government, including but not limited to "The Code of the City of Santa Clara, California" ("SCCC"). In particular, Contractor's attention is called to the regulations regarding Campaign Contributions (SCCC Chapter 2.130), Lobbying (SCCC Chapter 2.155), Minimum Wage (SCCC Chapter 3.20), Business Tax Certificate (SCCC section 3.40.060), and Food and Beverage Service Worker Retention (SCCC Chapter 9.60), as such Chapters or Sections may be amended from time to time or renumbered. Additionally Contractor has read and agrees to comply with City's Ethical Standards (http://santaclaraca.gov/home/showdocument?id=58299).

#### 19. CONFLICTS OF INTEREST

Contractor certifies that to the best of its knowledge, no City officer, employee or authorized representative has any financial interest in the business of Contractor and that no person associated with Contractor has any interest, direct or indirect, which could conflict with the faithful performance of this Agreement. Contractor is familiar with the provisions of California Government Code section 87100 and following, and certifies that it does not know of any facts which would violate these code provisions. Contractor will advise City if a conflict arises.

#### 20. FAIR EMPLOYMENT

Contractor shall not discriminate against any employee or applicant for employment because of race, sex, color, religion, religious creed, national origin,

ancestry, age, gender, marital status, physical disability, mental disability, medical condition, genetic information, sexual orientation, gender expression, gender identity, military and veteran status, or ethnic background, in violation of federal, state or local law.

#### 21. NO USE OF CITY NAME OR EMBLEM

Contractor shall not use City's name, insignia, or emblem, or distribute any information related to services under this Agreement in any magazine, trade paper, newspaper or other medium without express written consent of City.

#### 22. GOVERNING LAW AND VENUE

This Agreement shall be governed and construed in accordance with the statutes and laws of the State of California. The venue of any suit filed by either Party shall be vested in the state courts of the County of Santa Clara, or if appropriate, in the United States District Court, Northern District of California, San Jose, California.

#### 23. SEVERABILITY CLAUSE

In case any one or more of the provisions in this Agreement shall, for any reason, be held invalid, illegal or unenforceable in any respect, it shall not affect the validity of the other provisions, which shall remain in full force and effect.

#### 24. AMENDMENTS

This Agreement may only be modified by a written amendment duly authorized and executed by the Parties to this Agreement.

#### 25. COUNTERPARTS

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but both of which shall constitute one and the same instrument.

The Parties acknowledge and accept the terms and conditions of this Agreement as evidenced by the following signatures of their duly authorized representatives.

#### **CITY OF SANTA CLARA, CALIFORNIA**

a chartered California municipal corporation

Approved as to Form:	Dated:	
BRIAN DOYLE City Attorney	DEANNA J. SANTANA City Manager	
Only Automoy	1500 Warburton Avenue Santa Clara, CA 95050 Telephone: (408) 615-2210	
	Fax: (408) 241-6771 "CITY"	
	SERT CONTRACTOR'S NAME	
"cnoose one: a[n]	(insert State) corporation/partnership/individual	
Dated:		
<b>5</b> (6)		
Title:		
Principal Place of Business Address:		
Email Address:		
Telephone:	( )	
Fax:	( ) "CONTRACTOR"	

## EXHIBIT A SCOPE OF SERVICES

The Services to be performed for the City by the Contractor under this Agreement are set forth below.

\*Insert Services to be performed

## EXHIBIT B SCHEDULE OF FEES

Contractor will bill City on a monthly basis for Services provided by Contractor during the preceding month on an invoice and in a format approved by City and subject to verification and approval by City. City will pay Contractor within thirty (30) days of City's receipt of an approved invoice.

\*NOTE: This Exhibit B should contain a schedule of rates and fees which includes all billing amounts and costs as follows (if applicable), such as:

- -Fee Schedule Effective Date
- -Hourly Billing Rates for Each Staff Position/Level
- -Minimum Billing Hours
- -Charges for Equipment by Day/Week/Month
- -Travel Time and Costs
- -Per Diem Expenses
- -Expendable Material or New Parts Costs
- -Outside Services Costs
- -Overtime Costs

## EXHIBIT C INSURANCE REQUIREMENTS

Without limiting the Contractor's indemnification of the City, and prior to commencing any of the Services required under this Agreement, the Contractor shall provide and maintain in full force and effect, at its sole cost and expense, the following insurance policies with at least the indicated coverages, provisions and endorsements:

#### A. COMMERCIAL GENERAL LIABILITY INSURANCE

1. Commercial General Liability Insurance policy which provides coverage at least as broad as Insurance Services Office form CG 00 01. Policy limits are subject to review, but shall in no event be less than, the following:

\$1,000,000 Each Occurrence \$2,000,000 General Aggregate \$2,000,000 Products/Completed Operations Aggregate \$1,000,000 Personal Injury

- Exact structure and layering of the coverage shall be left to the discretion of Contractor; however, any excess or umbrella policies used to meet the required limits shall be at least as broad as the underlying coverage and shall otherwise follow form.
- 3. The following provisions shall apply to the Commercial Liability policy as well as any umbrella policy maintained by the Contractor to comply with the insurance requirements of this Agreement:
  - a. Coverage shall be on a "pay on behalf" basis with defense costs payable in addition to policy limits;
  - b. There shall be no cross liability exclusion which precludes coverage for claims or suits by one insured against another; and
  - Coverage shall apply separately to each insured against whom a claim is made or a suit is brought, except with respect to the limits of liability.

#### B. BUSINESS AUTOMOBILE LIABILITY INSURANCE

Business automobile liability insurance policy which provides coverage at least as broad as ISO form CA 00 01 with policy limits a minimum limit of not less than one million dollars (\$1,000,000) each accident using, or providing coverage at least as broad as, Insurance Services Office form CA 00 01. Liability coverage shall apply to all owned, non-owned and hired autos.

In the event that the Work being performed under this Agreement involves transporting of hazardous or regulated substances, hazardous or regulated

wastes and/or hazardous or regulated materials, Contractor and/or its subcontractors involved in such activities shall provide coverage with a limit of two million dollars (\$2,000,000) per accident covering transportation of such materials by the addition to the Business Auto Coverage Policy of Environmental Impairment Endorsement MCS90 or Insurance Services Office endorsement form CA 99 48, which amends the pollution exclusion in the standard Business Automobile Policy to cover pollutants that are in or upon, being transported or towed by, being loaded onto, or being unloaded from a covered auto.

#### C. WORKERS' COMPENSATION

- 1. Workers' Compensation Insurance Policy as required by statute and employer's liability with limits of at least one million dollars (\$1,000,000) policy limit Bodily Injury by disease, one million dollars (\$1,000,000) each accident/Bodily Injury and one million dollars (\$1,000,000) each employee Bodily Injury by disease.
- 2. The indemnification and hold harmless obligations of Contractor included in this Agreement shall not be limited in any way by any limitation on the amount or type of damage, compensation or benefit payable by or for Contractor or any subcontractor under any Workers' Compensation Act(s), Disability Benefits Act(s) or other employee benefits act(s).
- 3. This policy must include a Waiver of Subrogation in favor of the City of Santa Clara, its City Council, commissions, officers, employees, volunteers and agents.

#### D. COMPLIANCE WITH REQUIREMENTS

All of the following clauses and/or endorsements, or similar provisions, must be part of each commercial general liability policy, and each umbrella or excess policy.

- Additional Insureds. City of Santa Clara, its City Council, commissions, officers, employees, volunteers and agents are hereby added as additional insureds in respect to liability arising out of Contractor's work for City, using Insurance Services Office (ISO) Endorsement CG 20 10 11 85 or the combination of CG 20 10 03 97 and CG 20 37 10 01, or its equivalent.
- 2. Primary and non-contributing. Each insurance policy provided by Contractor shall contain language or be endorsed to contain wording making it primary insurance as respects to, and not requiring contribution from, any other insurance which the Indemnities may possess, including any self-insurance or self-insured retention they may have. Any other insurance Indemnities may possess shall be considered excess insurance only and shall not be called upon to contribute with Contractor's insurance.

#### 3. Cancellation.

- a. Each insurance policy shall contain language or be endorsed to reflect that no cancellation or modification of the coverage provided due to non-payment of premiums shall be effective until written notice has been given to City at least ten (10) days prior to the effective date of such modification or cancellation. In the event of non-renewal, written notice shall be given at least ten (10) days prior to the effective date of non-renewal.
- b. Each insurance policy shall contain language or be endorsed to reflect that no cancellation or modification of the coverage provided for any cause save and except non-payment of premiums shall be effective until written notice has been given to City at least thirty (30) days prior to the effective date of such modification or cancellation. In the event of non-renewal, written notice shall be given at least thirty (30) days prior to the effective date of nonrenewal.
- 4. Other Endorsements. Other endorsements may be required for policies other than the commercial general liability policy if specified in the description of required insurance set forth in Sections A through D of this Exhibit C, above.

#### E. ADDITIONAL INSURANCE RELATED PROVISIONS

Contractor and City agree as follows:

- 1. Contractor agrees to ensure that subcontractors, and any other party involved with the Services who is brought onto or involved in the performance of the Services by Contractor, provide the same minimum insurance coverage required of Contractor, except as with respect to limits. Contractor agrees to monitor and review all such coverage and assumes all responsibility for ensuring that such coverage is provided in conformity with the requirements of this Agreement. Contractor agrees that upon request by City, all agreements with, and insurance compliance documents provided by, such subcontractors and others engaged in the project will be submitted to City for review.
- 2. Contractor agrees to be responsible for ensuring that no contract used by any party involved in any way with the project reserves the right to charge City or Contractor for the cost of additional insurance coverage required by this Agreement. Any such provisions are to be deleted with reference to City. It is not the intent of City to reimburse any third party for the cost of complying with these requirements. There shall be no recourse against City for payment of premiums or other amounts with respect thereto.

3. The City reserves the right to withhold payments from the Contractor in the event of material noncompliance with the insurance requirements set forth in this Agreement.

#### F. EVIDENCE OF COVERAGE

Prior to commencement of any Services under this Agreement, Contractor, and each and every subcontractor (of every tier) shall, at its sole cost and expense, provide and maintain not less than the minimum insurance coverage with the endorsements and deductibles indicated in this Agreement. Such insurance coverage shall be maintained with insurers, and under forms of policies, satisfactory to City and as described in this Agreement. Contractor shall file with the City all certificates and endorsements for the required insurance policies for City's approval as to adequacy of the insurance protection.

#### G. EVIDENCE OF COMPLIANCE

Contractor or its insurance broker shall provide the required proof of insurance compliance, consisting of Insurance Services Office (ISO) endorsement forms or their equivalent and the ACORD form 25-S certificate of insurance (or its equivalent), evidencing all required coverage shall be delivered to City, or its representative as set forth below, at or prior to execution of this Agreement. Upon City's request, Contractor shall submit to City copies of the actual insurance policies or renewals or replacements. Unless otherwise required by the terms of this Agreement, all certificates, endorsements, coverage verifications and other items required to be delivered to City pursuant to this Agreement shall be mailed to:

EBIX Inc.

City of Santa Clara [\*insert City department name here]
P.O. Box 100085 – S2 or 1 Ebix Way
Duluth, GA 30096 John's Creek, GA 30097

Telephone number: 951-766-2280

Fax number: 770-325-0409

Email address: ctsantaclara@ebix.com

#### H. QUALIFYING INSURERS

All of the insurance companies providing insurance for Contractor shall have, and provide written proof of, an A. M. Best rating of at least A minus 6 (A- VI) or shall be an insurance company of equal financial stability that is approved by the City or its insurance compliance representatives.

### EXHIBIT D LABOR COMPLIANCE ADDENDUM

\*Add Exhibit D for service agreements subject to prevailing wage and delete Exhibit D if not a prevailing wage service agreement

This Agreement is subject to the requirements of California Labor Code section 1720 et seq. requiring the payment of prevailing wages, the training of apprentices, and compliance with other applicable requirements.

#### I. Prevailing Wage Requirements

- 1. Contractor shall be obligated to pay not less than the General Prevailing Wage Rate, which can be found at www.dir.ca.gov and are on file with the City Clerk's office, which shall be available to any interested party upon request. Contractor is also required to have a copy of the applicable wage determination posted and/or available at each job site.
- 2. Specifically, contractors are reminded of the need for compliance with Labor Code Section 1774-1775 (the payment of prevailing wages and documentation of such), Section 1776 (the keeping and submission of accurate certified payrolls) and 1777.5 in the employment of apprentices on public works projects. Further, overtime must be paid for work in excess of 8 hours per day or 40 hours per week pursuant to Labor Code Section 1811-1813.
- 3. Special prevailing wage rates generally apply to work performed on weekends, holidays and for certain shift work. Depending on the location of the project and the amount of travel incurred by workers on the project, certain travel and subsistence payments may also be required. Contractors and subcontractors are on notice that information about such special rates, holidays, premium pay, shift work and travel and subsistence requirements can be found at www.dir.ca.gov.
- 4. Only bona fide apprentices actively enrolled in a California Division of Apprenticeship Standards approved program may be employed on the project as an apprentice and receive the applicable apprenticeship prevailing wage rates. Apprentices who are not properly supervised and employed in the appropriate ratio shall be paid the full journeyman wages for the classification of work performed.
- 5. As a condition to receiving progress payments, final payment and payment of retention on any and all projects on which the payment of prevailing wages is required, Contractor agrees to present to City, along with its request for payment, all applicable and necessary certified payrolls (for itself and all applicable subcontractors) for the time period covering such payment request. The term "certified payroll" shall include all required documentation to comply with the mandates set forth in Labor Code Section 1720 et seq, as well as any additional documentation

requested by the City or its designee including, but not limited to: certified payroll, fringe benefit statements and backup documentation such as monthly benefit statements, employee timecards, copies of wage statements and cancelled checks, proof of training contributions (CAC2 if applicable), and apprenticeship forms such as DAS-140 and DAS-142.

- 6. In addition to submitting the certified payrolls and related documentation to City, Contractor and all subcontractors shall be required to submit certified payroll and related documents electronically to the California Department of Industrial Relations. Failure to submit payrolls to the DIR when mandated by the project parameters shall also result in the withholding of progress, retention and/or final payment.
- 7. No contractor or subcontractor may be listed on a bid proposal for a public works project unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].
- 8. No contractor or subcontractor may be awarded a contract for public work on a public works project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5. Contractors MUST be a registered "public works contractor" with the DIR AT THE TIME OF BID. Where the prime contract is less than \$15,000 for maintenance work or less than \$25,000 for construction alternation, demolition or repair work, registration is not required.
- 9. All contractors/subcontractors and related construction services subject to prevailing wage, including but not limited to: trucking, surveying and inspection work must be registered with the Department of Industrial Relations as a "public works contractor". Those you fail to register and maintain their status as a public works contractor shall not be permitted to perform work on the project.
- 10. Should any contractor or subcontractors not be a registered public works contractor and perform work on the project, Contractor agrees to fully indemnify the City for any fines assessed by the California Department of Industrial Relations against the City for such violation, including all staff costs and attorney's fee relating to such fine.
- 11. This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

#### J. Audit Rights

All records or documents required to be kept pursuant to this Agreement to verify compliance with this Addendum shall be made available for audit at no cost to City, at any time during regular business hours, upon written request by the City Attorney, City Auditor, City Manager, or a designated representative of any of these officers. Copies of

such records or documents shall be provided to City for audit at City Hall when it is practical to do so. Otherwise, unless an alternative is mutually agreed upon, the records or documents shall be made available at Contractor's address indicated for receipt of notices in this Agreement.

#### K. Enforcement

- 1. City shall withhold any portion of a payment; including the entire payment amount, until certified payroll forms and related documentation are properly submitted, reviewed and found to be in full compliance. In the event that certified payroll forms do not comply with the requirements of Labor Code Section 1720 et seq., City may continue to hold sufficient funds to cover estimated wages and penalties under the Agreement.
- 2. Based on State funding sources, this project may be subject to special labor compliance requirements of Proposition 84.
- 3. The City is not obligated to make any payment due to Contractor until Contractor has performed all of its obligations under these provisions. This provision means that City can withhold all or part of a payment to Contractor until all required documentation is submitted. Any payment by the City despite Contractor's failure to fully perform its obligations under these provisions shall not be deemed to be a waiver of any other term or condition contained in this Agreement or a waiver of the right to withhold payment for any subsequent breach of this Addendum.

City or the California Department of Industrial Relations may impose penalties upon contractors and subcontractors for failure to comply with prevailing wage requirements. These penalties are up to \$200 per day per worker for each wage violation identified; \$100 per day per worker for failure to provide the required paperwork and documentation requested within a 10-day window; and \$25 per day per worker for any overtime violation.